

CACI : At A Glance

May 2018

EVER VIGILANT

Company Overview

CACI provides information solutions and services in support of national security missions and government transformation for Intelligence, Defense, and Federal Civilian customers. A *Fortune* magazine World's Most Admired Company in the IT Services industry, CACI is a member of the *Fortune* 1000 Largest Companies, the Russell 2000 Index, and the S&P SmallCap600 Index. CACI provides dynamic careers for approximately 18,600 employees worldwide. Visit www.caci.com.

Investment Features

- Capturing market share by winning new business in our addressable market
- Consistently strong operating cash flow
- Over the long term, expect to:
 - Grow revenue 1-4% above our addressable market annually on average
 - Expand EBITDA margin 10-30 basis points annually on average
 - Maintain cash conversion well above 100% of net income

Key Elements of Our Growth Strategy

- Win new business in our large addressable market
- Drive operational excellence
- Invest our capital for growth

Recent Developments

- Contract awards of \$4.8 billion over the last 12 months
- Total backlog of \$11 billion as of the third quarter of fiscal 2018
- Operating cash flow above 150% of net income on average
- **Pipeline as of 3/31/18 remains strong:**
 - \$6.3 billion in bids submitted awaiting award
 - \$14.1 billion in bids expected to be submitted through September 2018

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Market Data:

Stock Exchange NYSE
Market Symbol CACI
Public Since 1968
Fully Diluted Shares
Outstanding 24.7M
Fiscal Year End June 30
Inside Ownership ~8.0%
Institutional Ownership ~95%
52-Week Range \$118.65-\$160.20
(5/9/18)
Market Cap (5/9/18) ~\$4B

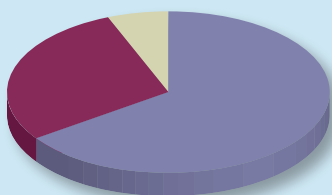
Analyst Coverage:

- Citi Research
(212) 816-7929
- Cowen & Co.
(617) 946-3942
- Credit Suisse
(212) 538-1895
- Drexel Hamilton
(615) 447-3207
- B. Riley FBR
(703) 312-1878
- Jefferies & Company
(212) 336-7216
- Loop Capital Markets
(415) 944-6447
- Noble Financial Capital Markets
(314) 687-1074
- Raymond James
(727) 567-2287
- Seaport Global Securities
(646) 832-3237
- SunTrust Robinson Humphrey
(404) 926-5009
- Vertical Research Partners
(203) 344-7131
- Wells Fargo
(443) 263-6524

Financial Summary *(\$ in thousands, except per share data)*

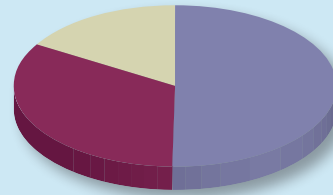
Selected Financial Data	9 Months Ended		Fiscal Year Ended June 30	
	2018	2017	2016	2015
Summary of Operations				
Revenue	\$ 3,297,774	\$ 4,354,617	\$ 3,744,053	\$ 3,313,452
Operating income	\$ 260,360	\$ 297,261	\$ 264,750	\$ 236,381
Net income attributable to CACI	\$ 249,340	\$ 163,671	\$ 142,799	\$ 126,195
Per Share Amounts				
Basic earnings per share	\$ 10.14	\$ 6.71	\$ 5.89	\$ 5.27
Diluted earnings per share	\$ 9.88	\$ 6.53	\$ 5.76	\$ 5.17
Wtd-avg diluted shares outstanding	25,229	25,069	24,802	24,388
Period-End Financial Position				
Cash and equivalents	\$ 55,970	\$ 65,539	\$ 49,082	\$ 35,364
Total assets	\$ 4,047,400	\$ 3,911,082	\$ 3,987,341	\$ 3,257,116
Notes payable and long-term debt	\$ 989,462	\$ 1,231,563	\$ 1,456,044	\$ 1,068,300
Shareholders' equity	\$ 2,058,075	\$ 1,793,721	\$ 1,607,313	\$ 1,480,272
Financial Ratios				
Operating margin	7.9%	6.8%	7.1%	7.1%
Net margin	7.6%	3.8%	3.8%	3.8%
Current ratio	1.52 to 1	1.67 to 1	1.62 to 1	1.69 to 1
Other Financial Information				
EBITDA	\$ 312,326	\$ 369,904	\$ 330,365	\$ 303,237
Depreciation and amortization	\$ 53,563	\$ 71,760	\$ 64,652	\$ 66,083
Operating cash flow	\$ 254,497	\$ 281,250	\$ 242,577	\$ 223,215
Capital expenditures	\$ (31,810)	\$ (43,268)	\$ (20,835)	\$ 17,444
Days sales outstanding	62	59	62	62
Total Backlog	\$11,000,000	\$ 11,200,000	\$ 11,000,000	\$ 9,572,000
Other Non-financial Information				
Contract Awards	\$ 3,700,000	\$ 6,000,000	\$ 5,300,000	\$ 3,945,000
Contract mix (rounded as % of revenue)				
Cost reimbursable	50%	49%	49%	46%
Fixed price	33%	32%	33%	36%
Time and materials	16%	19%	18%	18%
Customer mix (% of revenue)				
Department of Defense	66%	65%	65%	67%
Federal civilian agencies	27%	29%	28%	27%
Commercial and other	6%	6%	6%	6%

**Revenue by Customer,
3 Months FY18**



■ Department of Defense 66%
■ Federal Civilian Agencies 27%
■ Commercial and Other 6%

**Revenue by Contract Type,
3 Months FY18**



■ Cost Reimbursable 50%
■ Fixed Price 33%
■ Time and Materials 16%

For more detail, please see our Financial and Operating Database on the Investor Relations page at www.caci.com.